

**Position Title**

Commercial Airlines Research Intern

**Position Location and Duration**

This position is based in the Fort Lauderdale, Florida office of CIT Aerospace. Duration of the internship shall be at least fourteen (14) weeks between January 7 and April 26, 2013.

**Position Description**

CIT Aerospace is seeking a highly talented individual to support the Sales/Marketing team. The intern position is an exciting opportunity to gain aircraft leasing/financing industry exposure via one of the world's leading aircraft leasing organizations.

Daily responsibilities may include:

- Supporting the Marketing Team
  - Various research projects analyzing market trends, regional markets and developments
  - Different types of analyses such as business plan, target market, and aircraft portfolios through various primary and secondary sources
- Produce Visit Packs
  - Provide VP with relevant information about the customer prior to VP's visit/call
- Take minutes from Marketing Calls
  - Attend weekly Marketing meetings and take notes/meeting minutes
- Generate Deal Summaries
  - Summarize legal documents
- Special projects
  - Coordinate various projects with Technical, Risk Management, Legal, Asset Management, and New Aircraft purchasing groups within CIT Aerospace
  - Work with sales/marketing personnel on ad-hoc projects

**Required Skills**

The ideal candidate shall be pursuing or have attained a Bachelor's degree or higher in Business although other aviation centric majors will be considered. The candidate should have familiarity and understanding of the commercial aviation industry. In addition, the candidate should have:

- Strong attention to detail
- Ability to manage numerous time-sensitive projects in addition to everyday duties
- Capable of gathering, analyzing, interpreting and summarizing data
- Proficiency in Microsoft Word, Outlook, and PowerPoint
- Expertise in Excel, including pivot tables, being able to create meaningful charts
- Excellent interpersonal skills
- Knowledge of commercial aircraft types
- A passion for aviation
- Motivated and goal-oriented attitude
- Positive and energetic self-starter who will work both independently and as part of a team
- Strong organizational and good presentation skills

**Education level**

Preferred candidates will be a Junior, Senior, or Graduate student of an accredited university.

Selected candidate must pass drug screening.

Resumes and cover letters must be received by **November 2, 2012** to be considered for the Spring internship.

**About CIT Aerospace**

CIT Aerospace provides full-service leasing and financing solutions to operators of commercial aircraft.

**About CIT**

Founded in 1908, CIT (NYSE: CIT) is a bank holding company with more than \$33 billion in finance and leasing assets. A member of the Fortune 500, it provides financing and leasing capital to its small business and middle market clients and their customers across more than 30 industries. CIT maintains leadership positions in [small business](#) and [middle market lending](#), [factoring](#), [retail finance](#), [aerospace](#), [equipment](#) and [rail leasing](#), and [global vendor finance](#). CIT also operates CIT Bank (Member FDIC), [BankOnCIT.com](#), its primary bank subsidiary, which offers a suite of online savings options designed to help customers achieve a range of financial goals. [cit.com](#)

**Contact**

Christine Hafner  
Assistant Vice President  
CIT Aerospace  
(954) 359-3665  
AerospacelIntern@CIT.com